

Valmar Surgical Steps Up to the Big Leagues with HOCS Consulting

Case Study

Organization: Valmar Surgical

Location: New Jersey, New York and Florida

Industry: Healthcare

Services Offered: Medical Equipment and In-Home Service and Support

Valmar Looks to an Established IT Leader to Drive Growth Best-in-Class Technology and People Make the Difference

Challenge

Headquartered in Lakewood, New Jersey, Valmar Surgical was a growing business that needed an IT partner who could help it scale. Their mom-and-pop IT company was fine initially, but Valmar was looking to expand and needed the capabilities only a larger technology partner could provide. Thanks to a glowing referral from a trusted friend, Valmar turned to HOCS Consulting and never looked back.

"The entire HOCS team, including the executives, are always available. I feel confident if something should ever go wrong, the HOCS team will be there to help.

Mayer Helman
Director of Operations at Valmar Surgical

Solution

HOCS spent time with the Valmar team to understand their short and long-term business goals. After careful consideration, the HOCS team built a complete, end-to-end, scalable IT solution to support the growing company. Now, seven years later, thanks to comprehensive 24/7/365 IT management and monitoring, and advanced cybersecurity solutions perfectly tailored for the healthcare industry, Valmar has expanded operations into New York and Florida.

Results

The partnership with HOCS has helped the Valmar team embrace growth with confidence. With the backing of HOCS' decades of healthcare IT knowledge and real-world experience, Valmar has been able to take its business to new heights without skipping a beat.

Through its partnership with HOCS Consulting, Valmar leadership has seen improvements such as:



Modernization

HOCS introduced new technologies to help Valmar work smarter while meeting compliance requirements.



Advanced Cybersecurity

HOCS' proven emphasis on cybersecurity provides the Valmar team with invaluable assurance that their data and applications are protected.



Increased Efficiencies

Through innovative cloud-based applications, Valmar can take on new employees, workstations and processes with ease.



Peace of Mind

Valmar is experiencing customer service like never before, with multiple avenues to reach out for help, more resources and friendly, responsive service.

Bespoke IT Solutions and Always-Available Support with HOCS Consulting

The team at HOCS Consulting takes great pride in discovery and planning — understanding an organization's long-term strategies before crafting a personalized IT solution with a strong emphasis on cybersecurity. Whether you're looking for full-service outsourcing or customized resources to fill in skill gaps, HOCS Consulting has the technology and service to rise to the challenge.

HOCS Consulting Is Known for:

- Expert technicians
- Custom, full-service, end-to-end IT solutions
- Increased focus on cybersecurity
- Maximizing IT ROI
- Unparalleled customer service
- Elite IT services, including managed IT, cybersecurity, data access control, cloud, compliance, consultancy and business continuity

HOCS Consulting has been managing our entire IT infrastructure for over seven years now. We were initially impressed by their tremendous knowledge and vast clientele, and today, we still are.

Mayer Helman

Director of Operations at Valmar Surgical

HOCS Consulting is a full-service managed service provider serving organizations throughout the United States. Since 1991, we have been providing innovative, personalized solutions in managed IT, cybersecurity, cloud and more. HOCS Consulting is best known for its reputation for excellence, integrity and always making the right decisions for our clients.

